YCM

Capability. Compliance. Contracts

CAL Accreditation 101: What's Involved

Contractor Accreditation Limited (CAL) is the Northern Territory Government's prequalification framework. Your CAL accreditation is set by Category, Group, Sub-Group and a dollar Rating.

The Rating is the maximum value of work CAL accredits you to undertake within a particular Sub-Group.

For example, if you hold a $200,000 Rating for fencing, CAL has assessed you as capable of delivering fencing contracts up to that value.

As the Rating increases, CAL requires more evidence to demonstrate capability and financial capacity before accrediting a contractor at the higher Rating.

> **$50,000 determines your status – whether you apply as Prequalified (under $50,000) or Accredited (over $50,000); from $100,000 - financial statements become mandatory; and above $250,000 - management accounts are required in addition to financial statements**

Every application needs:

- Corporate identity - entity, ABN/ACN, directors with Director IDs and dates of birth (CAL runs a national credit check)
- Category, Group and Sub-Group selection, with a preferred dollar Rating against each
- Mandatory licences for each Sub-Group nominated
- Insurance Certificates of Currency - Public Liability (all applicants), Workers Compensation (where staff are employed), Professional Indemnity (Project Management)
- Past performance - at least three projects from the past year, plus five years of turnover history
- Management capacity - labour relations, training, WHS, contract control, quality, environmental
- Human resources, workforce composition and equipment resources
- Local Commitment and NT Procurement Code acknowledgement
- Director declarations and indemnities

In addition to the above, the following also apply depending on the desired rating:

Up to $50,000 - Prequalified	Over $50,000 - Accredited
• No mandatory financial assessment requirements • No financial schedules beyond the baseline above • Application fee only • Quick approval, lower compliance burden, minor works only	• Financial assessment applies, with requirements increasing as the Rating increases • From $100,000: financial statements required, in the name of the entity applying • Above $250,000: management accounts (Profit and Loss plus Balance Sheet) to date of application • Supporting financial evidence: Statement of Assets and Liabilities, debtor and creditor analysis, three trade references, ATO reports, and a nominated accountant • Deed of Cross-Guarantee where related entity structures apply • Fees: application fee plus accreditation fee, which increases according to the Rating sought • Eligible for larger government contracts and demonstrates financial capacity to deliver the work sought

Not sure where you sit, or which Rating to target? A short conversation before you start can save weeks of rework. Get in touch for a no-obligation chat about your requirements.

UNDERSTANDING RATINGS

Example: If you hold a **$500,000 Rating** for Fencing, CAL has assessed you as capable of delivering fencing contracts up to that value.

Your Rating is the **maximum value** of work CAL accredits you to undertake within a particular Sub-Group.

The higher the Rating you apply for, the more evidence CAL requires.

THREE KEY THRESHOLDS

THE THRESHOLDS THAT MATTER

- **$50,000** – Determines your status – whether you apply for Prequalified or Accredited
- **$100,000** – Financial statements become **mandatory**
- **$250,000+** – Management accounts are required above $250,000

RATING LEVEL	$50,000	> $50,000 – $100,000	> $100,000 – $250,000	> $250,000
STATUS	PREQUALIFIED	ACCREDITED	ACCREDITED	ACCREDITED
FINANCIAL EVIDENCE REQUIRED	No mandatory financial assessment requirements beyond the baseline	Baseline financial information only (no financial statements)	Financial statements required (audited or reviewed)	Financial statements plus management accounts required
SUITABLE FOR	Lower value, lower risk contracts and minor works	Small to medium contracts	Medium to larger contracts	Larger, higher value contracts

IMPORTANT You choose the Rating you want to apply for. CAL assesses your application to determine if you meet the requirements for that Rating.